Communication Skills Lab 3: Focusing Skills



Table of Contents

Unit 3.1: Debrief Field Observations

Effective Exploring Skills Observes

Unit 3.2: Summarization and Questions

Engagement Skills Continuum

Focusing Skills

Do I have an Accurate Understanding?

Purpose of Summarization

Lab Activity 1: Observation of Summarization Question Types: Effective and Ineffective Question Types: Closed, Open and Indirect

Question Types: Solution Focused, Past Successes

Counterproductive Questions

Lab Activity 2: Observation of Focusing Skills

Chavez Hotline Intake

Chavez Initial Contact Summary

Chavez Worksheet

Unit 3.3: Interviewing to Enhance Motivation to Change

Stages of Change

Spirit of Motivational Interviewing

Positive Reinforcement

Develop Discrepancy

Lab Activity 3: Observation of Interview with Laura

Unit 3.4: Skill Demonstration

Examples of Questions to Learn about your Child, Parenting Discipline Lab Activity 4: Exploring and Focusing Skills Practice Field Observation Form

Unit 3.1: Debrief Field Observations

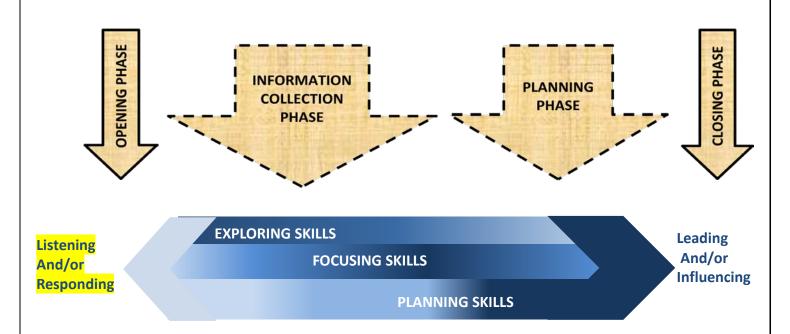
Working Agreements

Effective Exploring Skills Observed

- Interview Openings and Rapport Building
- Attending Skills
- Matching of Non-Verbal Behavior
- Reflection
- Reframes
- Exception-Finding Questions

Unit 3.2: Summarizations and Questions

Engagement Skills Continuum



EXPLORE

Attending Behaviors (Physical, psychological)

Reflections (content, feeling, combined)

Impart Instructions*

Assess Child's Language*
Silence

Reframing

Exception-finding Questions

FOCUS

Frames & Cues*
Language Solutions*
Summarization
Questions

(open, closed, indirect, solution-focus)

Clarification Positive Reinforcement Develop Discrepancy

PLAN

Information-Giving
Self-Disclosure
Feedback
Change Talk
Next Steps
Family Team:
Facilitation & Leadership

^{*}Terms unique to child interviews or persons with developing English proficiency.

Focusing Skills

The effective use of focusing skills, in combination with exploring skills, will result in gathering necessary descriptive details as well as family perspectives towards the safety of their children, how they are acting to protect, and their view of the necessity for change

Do I have an Accurate Understanding?

Focusing skills are used to clarify your understanding of information that you are confused, unsure, unclear or simply lost about.

Purpose of Summarization

- Structure the interview (Opening & Closing)
- Check understanding
- Clarify for the family member
- Focus discussion
- Make transitions

Lab Activity 1: Observation of Summarization

1. How many summarizations did the listener make? (Jot down a few key words of each so you can identify when the worker used summarization.)
2. Did summarization primarily reflect content, feelings or both?
3. For what purposes did the listener use summarization?a. Check understanding
b. Clarify for family member
c. Focus discussion
d. Make transition
e. Open the interview
f. Close the interview
4. Check the items that describe the listener's use of summarization:a. Brief and concise

b.	Included all important elements of content and feeling
C.	Accepting tone
d.	Checked accuracy
5. Check t	the items that describe the listener's ineffective use of summarization
a.	Interrupted family member
b.	Inaccurate
C.	Left out important elements of content or feeling
d.	Too long

Question Types: Effective and Ineffective

Effective:

- o Keep interview going
- o Building rapport
- o Learning a lot of information
- o Person does not appear to feel judged by worker
- o Person appears empowered

• Ineffective:

- o Person being interviewed stays angry, defensive, hostile
- o Little or no information is gathered
- No rapport building results

Question Types: Closed, Open and Indirect

Closed:

Questions that require straight forward, one or two word answers.

• Open:

Questions that encourage people to use their own words and to elaborate on a topic.

• Indirect:

Statements made for the purpose of seeking sensitive information.

Question Types: Solution Focused

Solution Focused Questions

Seek clarity, coping strategies and other family solutions associated with family conditions or behaviors.

Past Successes

Examples of questions to identify past successes include:

- o What child care and protection responsibilities have you provided in the past?
- O What discipline methods have worked with your daughter?
- o What goals have you achieved in your life so far?
- o What activities have you and your child enjoyed together in the past?
- o What activities work best for your child when he/she is sad or angry?
- o After having been through what you've been through, how did you find enough strength to keep pushing on?
- What do you need to do so that you'll feel good about yourself and in control of your life again?
- You say that you're not sure that you want to continue working on your goals; what is it that has helped you to work on them up to now?

Coping Strategies

Examples of questions to identify coping strategies include:

- Under what circumstances is (the person's behavior, the family condition) likely to occur?
- What this happens (your partner has been drinking and becomes violent), what do you do?
- Considering how difficult this situation (partner violence, addiction/alcoholism, depression) is for you, how is it that you were able to get the children red and off to school, make it to this appointment, etc.)?
- o What are the positives for you in continuing to stay in this relationship?
- O What would have to be different for you not to be afraid?

Miracle Questions

- o First ask what would be different about their surroundings, where they live.
- o Second, ask what would be different about their children.
- o Third, if relevant, ask about their significant other or relatives.
- Last, ask what would be different about the person themselves.

Counterproductive Questions

- Compound-questions
- Leading questions
- "Why" questions
- "Gotcha" questions

Lab Activity 2: Observation of Focusing Skills

- Read the hotline intake and the intake summary.
- Observe the interview of Jennae, and record your observations on the worksheet provided.

Chavez Hotline Intake

Intake Name:		Intake Numb	er:	County	y:			
Laura Chavez		2012-0123456	6	Lake				
Date/Time Intake		Program Typ	e	Invest	igative	Prov	<i>r</i> ider	
Received				Sub-Ty	ype	Nam	ie	
9/16/xx at 18:25		Investigation		Enhanced				
Worker Safety Conce	erns	Prior Involve	ment	Law E	nforcem	ent N	lotified	
Yes No 🖂		Yes 🗌 No 🖂		Yes 🖂	No 🗌			
Response Time		Name-Worke	r	Name	Supervi	sor		
Immediate: within 4 H	lours	Tarrin Reed		Pamela	a Bennet	t		
		I. Fan	nily Information					
Name-Family:				Teleph	ione Nu	mber	•	
Laura Chavez				505-12	23-4567			
Address-Street		Unit Designator		City	Sta		e Zip	
123 Elm Street				Altoon	a	FL		
Primary Language: E	nglish	Interpreter N	leeded: Yes	No 🖂				
Directions to House								
		Partio	cipants					
Name	ID Nui	nber	Role		Gende	r l	DOB	
Laura Chavez	11111	1	AP, PC, RN	P, PC, RN		7	7/28/76	5
Est. Age	Ethnic	city	Race		Disabi	lity		
35	Caucas	sian	Caucasian		Yes 🗌	No 2	\leq	
Name	ID Nui	nber	Role		Gende	r l	DOB	
Jennea Chavez 111112		2	CH, V		F	,	1/16/03	3
Est. Age Ethnicity			Race		Disabi	lity		
9	Africar	n American	African Ameri	can	Yes 🗌	No [\leq	
Name	ID Nui	nber	Role		Gende	r l	DOB	
Est. Age	Ethnic	city	Race		Disabi	lity		
					Yes 🗌	No [

AP=Alleged Perpetrator PC=Parent/Caregiver CH=Child in Home RN=Report Name HM=Household Member SO=Significant Other NM=Non-Household Member V=Victim

Address and Phone Information						
Name	Type		Address		Telepho	ne Number
Laura Chavez	Home		123 Elm Stree	t	505-123	-4567
		Relatio	onships			
Subject	Re	lationship		Subjec	et	
Laura Chavez	Mo	ther				
Jennae Chavez	Da	ughter				
		Alleged Ma	altreatment			
Alleged Victim	Ma	ltreatmen	t Code			
Jennae Chavez	Ina	dequate Su	pervision			
		Location	of Incident			
Address-Street	Apt.		City	S	tate	Zip Code
123 Elm Street			Altoona		FL	
Telephone Number- Telephone Nu		hone Num	ber-Work	Telepl	hone Num	ber-Cell
Home						
505-123-4567	NA			NA		
		l.	Narratives			
Aller aller Alexani						

Allegation Narrative

Extent of Maltreatment

Laura Chavez overdosed on prescribed medication and alcohol in the presence of Jennae Chavez (9). Laura was transported to St. Pete's Hospital, after her sister, Christine Dupree, had arrived at the home and found Laura nearly incoherent. Christine Dupree call 911 and emergency services and Sheriff's Department LE officers responded to the home. Jennae was transported with her mother to the hospital. Currently LE is requesting immediate assistance with placement of Jennae. The Deputy indicated that there are maternal grandparents present and available to care for Jennae and the grandparents' contact information was provided. Safety concerns for Jennae were alleged to be Laura's use of alcohol with Rx medication resulting in her incoherence and hence the neglect of Jennae; Laura's limited parenting skills. Also alleged is that Laura has had "off and on" inadequately managed mental health issues along with possible poly-substance use.

Jennae is described as a really "good kid". She is usually always clean and appears cared for when seen. Jennae expresses being concerned for her mother Laura. Laura is allegedly consuming alcohol with prescription medication which results in periods of incapacitation/incoherence, currently her hospitalization and hence her neglect of Jennae.

Laura is reported to have "very limited parenting skills." Laura's apparent emotional state is cause for serious concern. Laura is depressed and is not taking good care of herself or Jennae. Laura has isolated herself lately and does not spend much time with family. Laura has worked sporadically in past but has been unable to hold a job; allegedly, Laura got fired from her last job for stealing.

Allegedly, Laura barely provides minimum food, clothing, and shelter for Jennae. On several occasions Jennae has said she has not eaten or that she makes her own meals. Jennae may be taking care of herself a lot of the time. Allegedly, Laura does not supervise Jennae properly and Jennae has to care for herself too often; this is concerning as something may happen to Jennae.

	· F F · · · · · · · ·						
Narrative for W	orker Safety Co	ncerns					
NA							
		II.	Agency Res	ponse			
Recommendati	on						
Decision		Date/Time D	Decision Ma	ade	Reasor	า	
Screen In - Inve	stigation			(Criteria	a met	
Explain							
Child, caregiver	, allegation, juri	sdiction, mea	ns to locate	e, reason	able ca	use to suspect	1
Intake Supervis	or Decision			<u> </u>			
Decision		Date/Time D	Decision Ma	ade	Reasor	1	
Concur							
Explain							
		III. CI U	Jnit Docum	entation			
First Call Attem	pted Date/Time		Complete	d Call Dat	te/Tim	е	
Call Log							
Called Out By			Called ⁻	То			
	<u>, </u>	Report	er Narrati	ve			
Name-	Sally Woods						
	Worker						
Name-	Deputy Miranda McArthur Reporter						
Reporter	Type						
Reporter ID	111546	Report		Report		Phone Call to	Hotline
		Reques		Method	L		
		Contact Yes 🖂					
Homo Dhone		Yes ⊠ Work P		4EC 700	20	Other	
Home Phone		WORKP	none	456-789	1 U	otner	

Reporter Narrative

Laura Chavez was transported to St. Pete's hospital after being found unresponsive in her home. Laura is reported to have overdosed on prescription medication and alcohol. Her nine-year-old daughter was in the home with her at the time. There are no other residents reported to be residing with Laura and her daughter. Whereabouts of child's father unknown at this time. Laura is being admitted to the hospital for care and it is unclear how long she will be hospitalized.

Source Information

LE ascertained contact information for maternal grandparents as follows:

Wayne and Carletta Hancock, Maternal Grandparents

2 County Line Road Altoona, FL 505-789-4561

Source Information

LE ascertained contact information for maternal aunt as follows:

Christine Dupree, Maternal Aunt

619 Linette Circle Altoona, FL 505-777-8899

Child left in temporary care of maternal aunt by LE

Chavez, Initial Contact Summary

The worker responded to the hospital, where Laura was in the process of being admitted. The doctors were admitting Laura for an undetermined length of time. Jennae was at the hospital with her aunt and her grandparents were in route to the hospital to meet with the CPI. The CPI was able to briefly see Laura, who asked about Jennae and wanted to have her parents take her. The CPI worker is planning on meeting with Laura's parents once they arrive to the hospital. The CPI has not made contact with Jennae, but will plan to do so after meeting with the grandparents.

Chavez Worksheet

1.		cord some examples of the use of an open, closed or indirect question, solution-focused, a flection or a summarization.
	a.	Open-question
	b.	Closed-question
	c.	Indirect-question
	d.	Solution focused
	e.	Reflection

f.	Summarization
g.	Clarification
	ecord any examples of when the interviewer uses questions ineffectively. Used a closed question when an open question would be more effective.
b.	Compound-question

c.	Loaded question
d.	Statement question
e.	"Why" question
f.	"Gotcha" question
3.	Write two or three other questions that you might have asked.

Unit 3.3: Interviewing to Enhance Motivation to Change



Stages of Change

The change process has been conceptualized as a sequence of stages through which people typically progress as they think about, initiate, and maintain new behaviors (Prochaska and DiClemente, 1984). You can be helpful at any point in the process of change by using appropriate motivational strategies that are specific to the change stage of the individual. It is important to note that the change process is cyclical, and individuals typically move back and forth between the stages and cycle through the stages at different rates.

Pre-Contemplation: Not Ready To Change!

The parent has no perception of having a problem or a need to change. The recommended motivational task is to increase the parent's perception of the risks and problems with their current behavior and to raise the parent's awareness about the behavior.

Contemplation: Thinking About It!

The parent begins to recognize that their behavior may be a problem and is ambivalent about making change. The motivational task for the CPI is to foster and evoke reasons to change and the risks of not changing and to help parents see that change is possible and achievable.

Preparation: Preparing for Action!

The parent makes a conscious decision to change and is able to identify motivation to change. The motivational task is to help the parent identify the best actions to take for change and to support the motivations for change.

Action: Taking Action!

The parent takes steps to change. The motivational task is to help the parent implement strategy and take positive action steps.

Maintenance: Maintaining a Good Thing for Life!

The parent actively works on sustaining change strategies and maintaining long-term change. The motivational task is to help the parent to identify triggers and use strategies to prevent relapse.

Relapse: Sliding Backwards (Stage of Change Specific to Substance Use: SAMSHA and NCSAW)

The parent slips (lapses) from a change strategy or returns to previous problem behavior patterns (relapse). The motivational task is to help the parent re-engage in the contemplation, preparation and action stages.

Spirit of Motivational Interviewing

Motivational interviewing is a way of interacting with individuals that is designed to reduce their natural resistance to change, and to elicit their reasons and motivation to change.

Positive Reinforcement

The behaviors we want to affirm and reinforce as professionals are any quality or behavior that boosts the self-efficacy of parents/caregivers.

When complimenting:

- o Be as specific as you can about what the person did, or is thinking.
- o Tie the compliment to the results that were, or might be, achieved.
- By focusing on specifics, you reinforce the outcome and what the person did to achieve that outcome.

Examples of statements that are affirming (Miller and Rollnick, 1991) of self-efficacy include:

- o I think it's great that you want to do something about this problem.
- o This must be very difficult for you.
- You're certainly a resourceful person to have been able to live with the problem this long and not fall apart.
- That's a good suggestion.
- o It must be difficult for you to accept a day-to-day life so full for stress. If I were in your position, I would also find that difficult.

Develop Discrepancy

When you are able to help a person begin to think about, and discuss, contradictions between whey they think, and what they do, you are helping them prepare for change.

Lab Activity 3: Observation of Interview with Laura

1.	Record some examples of the use of an open, closed or indirect question, solution-focused, a reflection or a summarization.
	a. Open-question
	b. Closed-question
	c. Indirect-question
	d. Solution-focused
	e. Reflection

	f. Summarization
	g. Clarification
	h. Positive-reinforcement
	i. Develop discrepancy
2.	Record any examples of when the interviewer uses questions ineffectively. a. Use a closed-question when an open-question would be more effective
	b. Compound-question

	c. Loaded question
	d. Statement question
	e. "Why" question
	f. "Gotcha" question
3.	Did the interview have a conversational flow?
4.	Write two or three other questions that you might have asked:

Unit 3.4: Skill Demonstration

Examples of Questions to Learn about Your Child, Parenting, Discipline

Tell me about your child.

What is he or she good at?

What does he/she enjoy doing?

Tell me about your child's friends.

What do you think are your child's strengths?

What does a typical "day in the life" look like for your child?

Does the child have any current or past health related problems that affect him today?

Describe them for me. How does that affect your care of him/her?

How does your child behave/act in general?

Do you have any concerns about your child? What do you think are your child's challenges?

What does he or she struggle with? Are there times it doesn't happen?

Tell me about your child's behaviors that "push your buttons," escalate you, or cause you to feel angry? Tell me about the times that doesn't happen.

Does the child have any current or past developmental challenges? Trouble learning? Trouble behaving in school?

Does the child have any current or past mental health or behavior diagnoses that affect him today? Describe them for me.

What are the disciplinary approaches you use? Under what circumstances? Are they working?

Activity: Exploring and Focusing Skills Practice

Case Scenario 1, Jones Family

DCF received an anonymous intake which alleged that Malika Jones, mother of three preschoolers, was constantly beating her children. The anonymous caller alleged that she hears the children screaming and crying "all day long" and has observed the mother hitting the children on the buttocks and face with her hand. Yesterday, the oldest child was observed to have a bloody nose after being slapped by the mother. This is the first report received for this family.

Malika, age 26, mother and alleged perpetrator Diana, age 4, alleged child victim Francine, age 2 ½, alleged child victim Marcia, age 14 months, alleged child victim

Case Scenario 2, Olum Family

The hotline intake was based on a report made by an elementary school nurse, expressing concern that nine year old Billy, who is diagnosed with juvenile diabetes, is coming to school without the glucose testing kits that the school nurse is supposed to perform three times a day based on a written agreement with Billy's father, Marko Olum, and the child's pediatrician. He is also coming to school with snacks that are high in sugar content which he not supposed to have. The nurse is concerned that Billy will soon suffer serious consequences if the diabetes continues to go unmanaged.

Marko, age 32, father and alleged perpetrator Billy, age nine, alleged child victim

Case Scenario 3, Juarez Family

The hotline intake was based on a report made by a law enforcement officer. Police were called to the home of the Juarez residence at 3:30 a.m. due to a neighbor calling and reporting that she could hear the mother's boyfriend yelling and threatening to hurt her. The law enforcement officer arrested the boyfriend when he got to the home because the boyfriend had shoved the mother against the bedroom wall bruising her back. The officer filed a report with the hotline based on "Family Violence Threatens Child." The mother refused to go to a shelter and remained in the home with her three children after the boyfriend was arrested.

Maria Juarez, mother, age 24 Alanis, age 8 Dominik, age 5 Jayson, age 2

Lab Activity 4: Exploring and Focusing Skills Practice

1.	Opening of Interview
а.	Was greeting respectful? How so?
b.	Was purpose explained?
c.	Was personal expression provided?
d.	Was purpose of meeting explained in an understandable way?
e.	If necessary, were immediate concerns addressed effectively?
f.	Any suggested improvements?
2. a. Exam	Information Gathering Was there appropriate use and mix of listening skills (attending behaviors, reflections, reflections, silence, and exception-finding)? Inples:
b. Exam	Was there appropriate use and mix of focusing skills (open, closed, indirect, and solution focused)? nples:
3. Exam	Was there use of additional engagement skills (reframing, positive feedback, developing discrepancy)? apples:

4. Are there	e any suggested imp	provements?		

Field Observation

Person & Title, Observed:							
Date and Time of Interview:							
1. Opening of Interviewa. Was greeting respectful? How so?							
b. Was purpose explained?							
c. Was personal expression provided?							
d. Was purpose of meeting explained in an understandable way?							
e. If necessary, were immediate concerns addressed effectively?							
f. Any suggested improvements?							
 Information Gathering a. Was there appropriate use and mix of listening skills (attending behaviors, reflections, reflections, silence, and exception-finding)? Examples: 							
 b. Was there appropriate use and mix of focusing skills (open, closed, indirect, and solution-focused)? Examples: 							
c. Was there use of additional engagement skills (reframing, positive feedback, developing discrepancy)?							

Examples:			
d. Are there any	suggested improveme	ents?	