

Protocol for Requesting Risk Pool Funding

State Fiscal Year 2018-19

This Protocol for Requesting Risk Pool Funding for state fiscal year 2018-19 outlines the process by which Community-Based Care Lead Agencies may apply for potential funding from the Risk Pool appropriation provided in the General Appropriations Act.

The establishment of a statewide risk pool program, administered by the Department, serves to manage and share the financial risks associated with the Community-Based Care (CBC) model for child welfare services in Florida. Should factors outside of a Lead Agency's control (e.g., shifts in the number of children in care, increase in the number of very difficult populations, or a change in the characteristics of the children and families served) cause costs to rise, potentially impeding the Lead Agency's ability to provide ongoing quality services for all children and families served, section 409.990(7), F.S., (Exhibit A) provides qualified Lead Agencies with access to petition for relief from the risk pool in an effort to avoid lead agency failure.

Section 1: Eligibility criteria

Proviso language contained in Specific Appropriation 310A of the General Appropriations Act for state fiscal year 2018-2019 required the Department to conduct a comprehensive, multi-year review of the revenues, expenditures, and financial position of all CBCs for the most recent two consecutive fiscal years (SFY 2016-17 and 2017-18).

To simplify the risk pool process and minimize duplication in requests for data and information, the risk pool protocol will rely significantly on the extensive data used to develop financial viability plans and to support the ongoing monitoring of all CBCs for financial stability and programmatic performance.

A CBC is eligible to apply for risk pool funds in state fiscal year 2018-19 if they meet the following criteria:

- The CBC projects an end of fiscal year deficit, inclusive of any carry forward deficit.
- The CBC has submitted a Plan to Achieve Financial Viability to the Department's Office of CBC/ME Financial Accountability.
- The CBC is implementing its Financial Viability Plan with a high degree of fidelity.
 - If the Financial Viability Plan (where appropriate) includes a projected deficit from a Case Management Organization(CMO) that the CBC has been unable to mitigate through other effective strategies, the CBC may present these CMO specific deficits in its Risk Pool Application for review and consideration by the Risk Pool Peer Review Committee.

Priority consideration for risk pool funding will be given to any CBC whose percentage change in removals is relatively high based on the 12-month moving average for removals from May 2016 to May 2018¹. (See attached)

Section 2: Application submission process

In addition to the CBC's Financial Viability Plan, a CBC seeking risk pool funds must submit to the Department by **August 16, 2018**, the "Risk Pool Funding Application SFY 2018-19."

Applications will be reviewed with all available cost/expenditure data and all other supporting documentation, including the CBC's Financial Viability Plan. Department personnel, upon request, may review additional records related to this Application for potential funding resolutions.

- 1.1 The CBC should forward the Risk Pool Funding Application to the Regional Managing Director and the Department CBC Contract Manager.
- 1.2 Completed applications should be forwarded electronically by the Regional Managing Director, on behalf of the Lead Agency, to the Deputy Secretary for the Department. **This step shall be accomplished no later than August 22, 2018.**
- 1.3 The review of all Risk Pool Funding Applications will be governed by a peer review process led by the Deputy Secretary and subject to the approval of the Secretary of the Department of Children and Families. The Peer Review Committee will be selected and facilitated by the Deputy Secretary and will include, but not be limited to the following members (or their designees):
 - (a) Two (2) Executive Directors (ED) or Chief Executive Officers (CEO) from non-applicant Lead Agencies; and
 - (b) One (1) Chief Financial Officer from a non-applicant Lead Agency.
- 1.4 The Peer Review Committee will:
 - (a) Review, analyze, and discuss the application.
 - (b) Verify the accuracy of the data being reported by the Lead Agency.
 - (c) Conduct an on-site, fact-finding visit as deemed necessary to confirm input and analysis from the applying Lead Agency (visits to sites are not required if visited in the last 24 months - final determination to be made by the Secretary and Deputy Secretary).

¹ The 12-month moving average will be calculated by summing total removals between May 2016 and May 2017, and May 2017 and May 2018; and then dividing by 12 for each data point. The May 2016 average was used as the fixed point for calculating the percent change.

- (d) Assess need for immediate technical assistance regarding budget development/management, and determine if continued on-site technical assistance is appropriate. In these cases, the Peer Review Committee will serve as the coordinating entity for the provision of technical assistance.
- (e) Make a final recommendation to the Secretary upon the completion of all required site visits, regarding approval or disapproval of the application. Recommendations for approval will include:
 - i. Amount of funding and mix of funds to be made available.
 - ii. Limitations or requirements on use of additional funding that are linked to correction of factors that caused the shortfall.
 - iii. Any follow-up actions or additional documentation needed from the Lead Agency or Region.
 - iv. Rating for both Family Support Services and Safety Management Services.
 - v. Report on technical assistance activities completed and remaining, and/or recommendations for future technical assistance.
 - vi. Access to the risk pool.

1.5 If at the end of the year, a Lead Agency that received assistance from the Risk Pool concludes with a surplus, the Department reserves the right to require the Lead Agency to refund the Department the relative portion of the surplus that was accumulated as a result of the awarded risk pool funds.

Risk Pool Funding Application SFY 2018-19

Please complete all items and submit electronically to the Regional Managing Director. Upon review and concurrence of the Risk Pool Funding Application, the Regional Managing Director will submit the application to the Deputy Secretary for the Department.

Lead Agency Name: FamiliesFirst Network of Lakeview Center, Inc.

Region: Circuit 1

Contract No.: AJ495

Address: 1221 W Lakeview Avenue, Pensacola, FL 32501

Lead Agency Contact: Shawn Salamida

Phone No.: (850) 453-7745

Contract Manager: Lisa Carden

Phone No.: (850)483-6676

This request is being submitted in response to an anticipated end of the fiscal year deficit inclusive of carry forward deficit.

Financials:

- 1) Confirm the dollar amount being requested: \$1,250,000.00
- 2) Confirm that funds will be expended by the end of the current fiscal year: Yes No
- 3) How do you propose to use these funds to address or correct the underlying cause of the shortfall?

Our financial viability plan has been implemented as a part of normal operations. Funds received in response to this application will be used to address the deficit incurred from normal operations. The continued underlying cause of the shortfall is a projected increase of children entering into care. As part of our Financial Viability Plan, FamiliesFirst Network will continue to develop Safety Management Services and the In-home Non-Judicial unit model as an alternative to removal of children and placement within the foster care/group system. FFN will also increase utilization of wrap-around and Intensive Family Preservation and Re-unification services available for safe but high and safe but very high risk families. FFN is implementing a FFN CARES Team that is designed to search for relatives and support caregivers in order to promote relative placement and stability and support case to case transfer. FamiliesFirst Network plans to increase foster home capacity by modernizing the application and licensing process by using the Binti solution software. This system will replace paper forms and is more intuitive process for potential foster parents. Our organization will continue staffing high cost utilizers for alternative less costly placements. The SMS/IHNP model as well as the wrap-around and IFPR programs will work to address and reduce entries into care. The FFN CARES team, Binti Software Solutions, and high cost utilizer staffing's will be utilized to address rising costs of children in care.

Lead Agency Name: FamiliesFirst Network of Lakeview Center, Inc.

Region: Circuit 1

Contract No.: AJ495

Lead Agency CEO/ED Name: M. Allison Hill

M Allison Hill 8-17-2018

Lead Agency CEO/ED Signature Date

CBC Contract Manager Name: Lisa Carden

Lisa Carden 8/17/18

CBC Contract Manager Signature Date

Regional Managing Director Name: Walter Sachs

Please confirm the following:

The Lead Agency submitted a Financial Viability Plan. Yes No

The Lead Agency is actively working its Financial Viability Plan. Yes No

The Lead Agency's Financial Viability Plan includes projected deficits for one or more CMO contracted through the Lead Agency. Yes No

Please check the applicable box to indicate your level of support of this application:

Concur

*Do Not Concur

Walter Sachs 8/17/18

Regional Managing Director Signature Date

***Rationale:**

(This item must be completed if "Do Not Concur" is checked.)

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Exhibit A

Section 409.990(7), Florida Statutes:

(a) The department, in consultation with the Florida Coalition for Children, Inc., shall develop and implement a community-based care risk pool initiative to mitigate the financial risk to eligible lead agencies. This initiative must include:

1. A risk pool application and protocol developed by the department which outlines submission criteria, including, but not limited to, financial and program management, descriptive data requirements, and timeframes for submission of applications. Requests for funding from risk pool applicants must be based on relevant and verifiable service trends and changes that have occurred during the current fiscal year. The application must confirm that expenditure of approved risk pool funds by the lead agency will be completed within the current fiscal year.

2. A risk pool peer review committee, appointed by the secretary and consisting of department staff and representatives from at least three nonapplicant lead agencies, which reviews and assesses all risk pool applications. Upon completion of each application review, the peer review committee shall report its findings and recommendations to the secretary, providing, at a minimum, the following information:

a. Justification for the specific funding amount required by the risk pool applicant based on the current year's service trend data, including validation that the applicant's financial need was caused by circumstances beyond the control of the lead agency management;

b. Verification that the proposed use of risk pool funds meets at least one of the purposes specified in paragraph (c); and

c. Evidence of technical assistance provided in an effort to avoid the need to access the risk pool and recommendations for technical assistance to the lead agency to ensure that risk pool funds are expended effectively and that the agency's need for future risk pool funding is diminished.

(b) Upon approval by the secretary of a risk pool application, the department may request funds from the risk pool in accordance with s. 216.181(6)(a).

(c) The purposes for which the community-based care risk pool shall be used include:

1. Significant changes in the number or composition of clients eligible to receive services.

2. Significant changes in the services that are eligible for reimbursement.

3. Continuity of care in the event of failure, discontinuance of service, or financial misconduct by a lead agency.

4. Significant changes in the mix of available funds.

(d) The department may also request in its annual legislative budget request, and the Governor may recommend, that the funding necessary to effect paragraph (c) be appropriated to the department. In addition, the department may request the allocation of funds from the community-based care risk pool in accordance with s. 216.181(6)(a). Funds from the pool may be used to match available federal dollars.

1. Such funds shall constitute partial security for contract performance by lead agencies and shall be used to offset the need for a performance bond.

2. The department may separately require a bond to mitigate the financial consequences of potential acts of malfeasance or misfeasance or criminal violations by the service provider.